

**MD-Chisinau: BERD - Suministro de equipo de mantenimiento y vehículos especializados para seis empresas regionales suministradoras de agua en Moldavia**

**2012/S 83-136720**

**INVITATION FOR TENDERS**

Project name: Moldova - Water Utilities Development Programme

Country: Moldova

Business sector: Municipal and environmental infrastructure

Project ID: 40267

Funding source: EBRD, EIB, NIF

Type of contract: Works

Type of notice: Invitation for Tenders

Issue date: 23 April 2012

Closing date: 14 June 2012 at 11:00 am, Chisinau time

This Invitation for Tenders follows the General Procurement Notice for this project which was published on the EBRD website, Procurement Notices ([www.ebrd.com](http://www.ebrd.com)) on 7 July 2011.

Each of the six regional water companies intend to use part of the proceeds of a loan from the European Bank for Reconstruction and Development (the Bank), a loan from European Investment Bank (EIB) and a grant from EU's Neighbourhood Investment Facility (NIF) for the Moldova-Water Utilities Development Programme.

They now invite sealed tenders from Suppliers for the following contract that is divided into 8 lots to be funded from part of the proceeds of the loans and grant:

Lot 1 - Asphalt cutters;

Lot 2 - Compactors;

Lot 3 - Mini excavators and associated transport trailer;

Lot 4 - Backhoe dozers/excavators;

Lot 5 - Sewer jetters/vacuum units;

Lot 6 - Mobile crane.

Lot 7 - Excavator attachment for tractor

Lot 8 - Potable water tanker.

Tenders are invited for one or more lots. Each lot must be priced separately. Tenders for more than one lot may offer discounts and such discounts will be considered in the comparison of tenders.

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Tendering for contracts that are to be financed with the proceeds of a loan from the Bank is open to firms from any country.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria. Tenderers wishing to submit tenders for more than 1 lot should meet cumulative requirements equal to the sum of individual requirements for corresponding lots:

(I) Average annual turnover as prime Supplier (defined as billing for Goods and Services delivered and under delivery) over the last 5 years of €70,000 for lot 1 or equivalent, €30,000 for lot 2, €260,000 for lot 3, €1,000,000 for lot 4, €1,000,000 for lot 5, €280,000 for lot 6, €160,000 for lot 7, €200,000 for lot 8 or equivalent.

(II) The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the production cash flow per lot for the contract of at least €18,000 for lot 1, €7,000 for lot 2, €65,000 for lot 3, €280,000 for lot 4, €320,000 for lot 5, €70,000 for lot 6, €40,000 for lot 7 and €50,000 for lot 8 or equivalent in MDL taking into account the Tenderer's commitments for other contracts.

(III) Experience as Supplier, in at least 3 contracts within the last 5 years, each with a value of at least €18,000 for lot 1, €7,000 for lot 2, €65,000 for lot 3, €280,000 for lot 4, €320,000 for lot 5, €70,000 for lot 6, €40,000 for lot 7 and €50,000 for lot 8 or equivalent, that have been successfully and substantially completed and that are similar to the proposed Goods. The similarity shall be based on the characteristics as described in Section VI, Supply Requirements.

(IV) The Tenderer, and each partner in case of a joint venture, shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by him over the last five (5) years.

(V) Joint ventures must satisfy the following minimum qualification criteria:

(a) The lead partner shall meet at least sixty (60%) percent of the minimum qualifying criteria for general experience and financial position required above;

(b) Other partners shall meet at least twenty (20%) percent of the minimum qualifying criteria for general experience and financial position required above

The Tenderer shall submit audited balance sheets for the last five (5) years which should demonstrate the soundness of the Tenderer's financial position by showing long-term profitability.

Tender documents may be obtained from the office at the address below. If requested the documents can also be dispatched electronically after providing the necessary request by Fax or Email. If prospective tenderers require the tender documents to be sent by mail contact must be made with the contact person nominated below and appropriate arrangements made.

All tenders must be accompanied by a tender security of €360 for lot 1, €140 for lot 2, €1300 for lot 3, €5,600 for lot 4, €6,400 for lot 5, €1,400 for lot 6, €800 for lot 7 and €1,000 for lot 8 or for the corresponding cumulative amount, depending on the number of lots offered by the Tenderer, or the equivalent in Moldovan Lei, at the exchange rate published by the National Bank of Moldova [http://bnm.md/medium\\_exchange\\_rates](http://bnm.md/medium_exchange_rates) on the day the IFT was published.

Tenders must be delivered to the office at the following address: ME "Regia Apa-Canal" Orhei  
Address: 67, 31 August Street, Orhei City, MD 3506, Republic of Moldova on or before 14 June 2012, 11:00 hrs local time, at which time they will be opened in the presence of those tenderers' representatives who choose to attend.

A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

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Prospective tenderers may obtain further information from, and also inspect and acquire the tender documents at, the following office:

Contact name: Cristian Capcelea. Consultant: Eptisa Moldova. Address: Biroul 310, Str Mitropolit, nr 156A, Chisinau, Moldova. Tel/Fax: +373 22 75 18 83. Fax: +373 22 87 65 87. e-mail: [ccapcelea@eptisa.com](mailto:ccapcelea@eptisa.com)